



Expedite your Financial Close with Intelligent Automation

Stop Fixing Symptoms: Run a Unified Close Initiative

PRESENTED BY:

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Introduction



- Brings over 16 years of expertise as an SAP FICO Consultant across multiple business sectors.
- SAP Certified - SAP S/4HANA Cloud Private Edition, Financial Accounting.
- SAP Certified - SAP S/4HANA Cloud Private Edition, Management Accounting
- SAP Certified - Solution Architect - SAP BTP
- M.S. in IT Management, M.B.A. in Finance

Topics:

1 The Macro Lens: Balance Sheet & P&L Synthesis

2 Building a close heat map

3 Balance sheet hot spots

4 P&L hot spots

5 Anatomy of a financial close

6 The five stages, in sequence

7 The Last Mile Disruption: Uncovering Financial Close Failure Modes

8 The Truth About the Close: Hard Realities

9 The SAP Closing Arsenal

10 Advanced Financial Closing

11 Embedded AI and native remedies

12 Use Case: Business Process Automation

The Macro Lens: Balance Sheet & P&L Synthesis

Evaluate the close at a high level from the financial statements, then focus on the individual areas that create the most value.

The Balance Sheet: Where Close Effort Concentrates

BALANCE SHEET	
ASSETS	LIABILITIES & EQUITY
NON-CURRENT ASSETS 	EQUITY 
- Property, Plant & Equipment (PPE) - Right-of-Use Assets - Intangible Assets - Investment Properties - Long-term Investments - Deferred Tax Assets - Other Non-current Assets	- Share Capital - Additional Paid-in Capital - Retained Earnings - Other Reserves - Treasury Stock / Equity Adjustments
CURRENT ASSETS 	NON-CURRENT LIABILITIES 
- Cash & Cash Equivalents - Trade Receivables - Inventories - Prepaid Expenses - Other Current Assets	- Long-term Debt - Lease Liabilities (Non-current) - Deferred Tax Liabilities - Provisions (Non-current) - Other Non-current Liabilities
	CURRENT LIABILITIES 
	- Short-term Debt / Current Portion of Long-term Debt - Lease Liabilities (Current) - Trade Payables - Accrued Expenses - Provisions (Current) - Other Current Liabilities
TOTAL ASSETS XXX	TOTAL LIABILITIES & EQUITY XXX

Highlighted in red: the areas that consume most of the close.

The P&L: Where Close Effort Concentrates

PROFIT & LOSS (P&L) STATEMENT				
1		REVENUE	• Net Sales • Service Revenue • Other Operating Revenue	XXX XXX XXX
2		COST OF GOODS SOLD (COGS)	• Material Costs • Direct Labor • Manufacturing Overhead	XXX XXX XXX
3		GROSS PROFIT	<i>Revenue - COGS</i>	XXX
4		OPERATING EXPENSES	• Selling Expenses • General & Administrative (G&A) • Research & Development (R&D) • Depreciation & Amortization • Other Operating Expenses	XXX XXX XXX XXX XXX
5		OPERATING PROFIT (EBIT)	<i>Gross Profit - Operating Expenses</i>	XXX
6		NON-OPERATING ITEMS	• Interest Income / Expense • Other Non-operating Income / Expense	XXX XXX
7		PROFIT BEFORE TAX		XXX
8		INCOME TAX		XXX
9		NET INCOME		XXX

The Close Heat Map

One line per account area: how hot it runs, what stops the close, which SAP area owns it, and what an intelligent solution looks like.

Heat Map: Balance Sheet — Assets

Area	Heat	What stops the close	SAP area
Cash	●	Bank reconciliation, unmatched bank statement items, clearing differences	FI-BL
Trade Receivables	●	Unapplied cash, unidentified receipts, disputed items	FI-AR
Inventory	●●●	Material Ledger close, WIP, production variance, price differences, late movements	CO-PC / ML / MM
Prepaid Expenses	●	Manual release and reclassification	FI
PPE	●	Depreciation errors, incomplete AuC settlement, capitalization, period-end posting	FI-AA / CO
Deferred Tax Assets	●	Provision and tax calculation dependency	Tax
Other Assets	●	Reconciliations and accruals	FI

● Critical ● Watch ●●● where the close really burns

Heat Map: Balance Sheet — Liabilities

Area	Heat	What stops the close	SAP area
Trade Payables	●	GR/IR, invoice exceptions, unposted invoices, open-item reconciliation	FI-AP / MM
Accrued Expenses	●	Missing, reversed or manual accruals	FI
Long-Term Debt	●	Interest, reclassification, valuation	Treasury / FI
Lease Liabilities	●	Contract valuation and postings	RE-FX / FI

Heat Map: Profit & Loss

Area	Heat	What stops the close	SAP area
Revenue	●	Late billing, cut-off, incomplete SD/FI interfaces, revenue recognition exceptions	SD / FI
COGS	●●●	WIP, production variance, order settlement, activity prices, Material Ledger actual costing	CO-PC / ML
Operating Expenses	●	Accruals, allocations, cost centre corrections, payroll, assessments	CO-OM-CCA / FI
Interest / Non-operating	●	Interest accruals, FX, treasury postings	FI / Treasury
Income Tax	●	Tax provision, deferred tax, tax adjustments	Tax / FI

● Critical ● Watch ●●● where the close really burns

Anatomy of a financial close

Five stages, in sequence, every single period.

The Close in Five Stages

1

Complete Transactional Activity

- Customer billing
- Vendor invoices
- Payroll
- Goods movements
- Asset transactions
- Production confirmations

2

Reconcile & Validate

- Bank reconciliation
- AR / AP reconciliation
- GR/IR review
- Asset reconciliation
- Intercompany reconciliation

3

Period-End Adjustments

- Accruals
- Provisions
- Reclassifications
- Foreign currency valuation
- Depreciation

4

Execute Controlling Close

- Allocations
- Activity price calculation
- WIP
- Variance calculation
- Settlement
- Material Ledger / actual costing

5

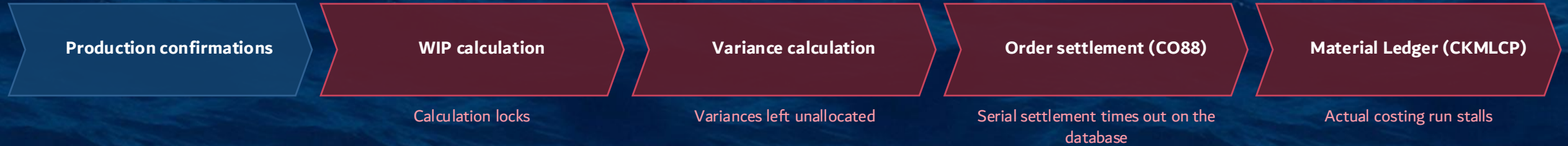
Finalise & Report

- Trial balance
- Balance sheet
- P&L
- Management reporting
- Entity release / consolidation

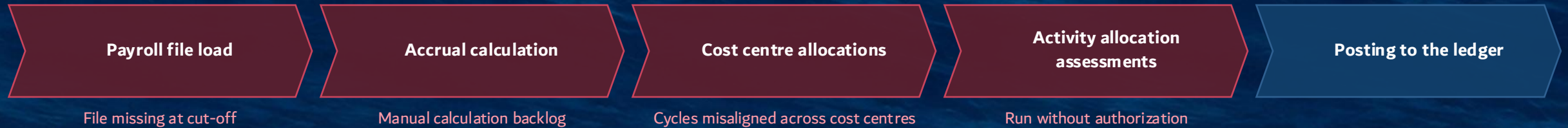
The Last Mile Disruption: Uncovering Financial Close Failure Modes

Where COGS and Operating Expenses Break

COST OF GOODS SOLD

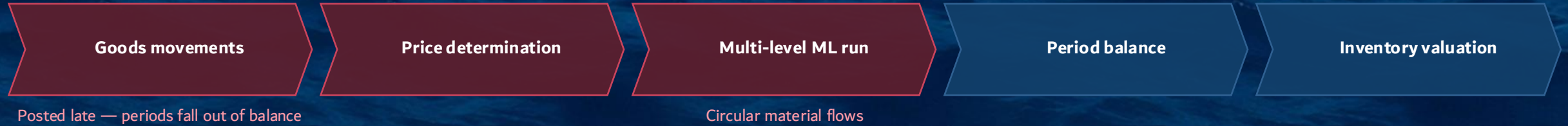


OPERATING EXPENSES

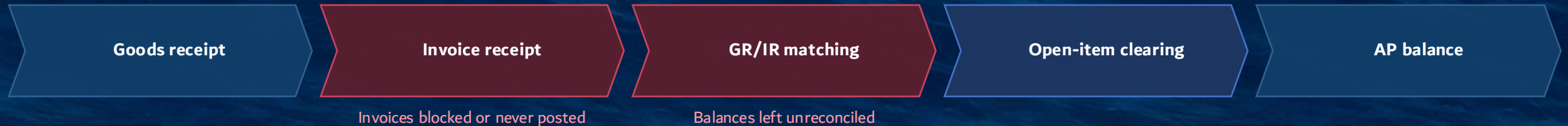


Where Inventory and Trade Payables Break

INVENTORY

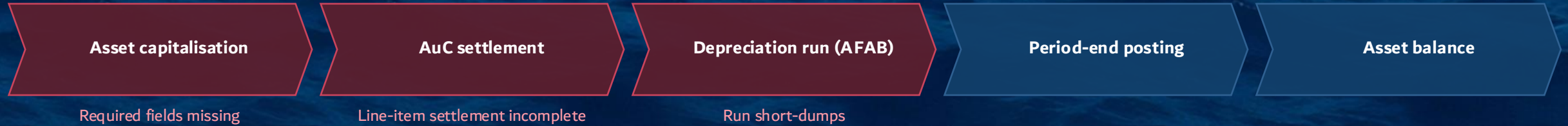


TRADE PAYABLES

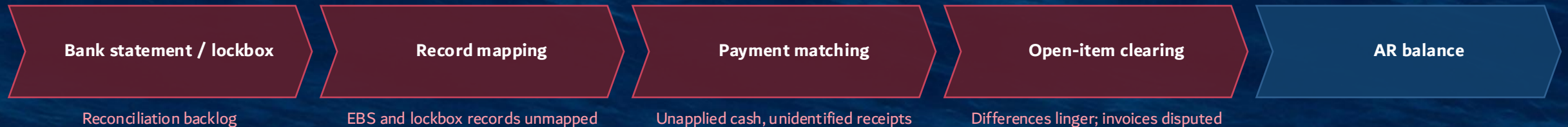


Where PPE, Cash and Receivables Break

PROPERTY, PLANT & EQUIPMENT



CASH & TRADE RECEIVABLES



The Truth About the Close: Hard Realities

The Close Is Still Manual

“The month-end closing is still largely spreadsheet-driven and manual.”

— KPMG

~40%

of CFOs did not completely trust their organisation's financial data

Errors from manual finance and accounting processing were identified as a factor undermining that trust.

— 2024 survey reported by BlackLine

What Better Looks Like

30–40%

potential reduction in finance effort
through automation and process
change

— PwC Finance Benchmarking

45%

lower cost to run finance — Digital
World Class organisations versus
peers

— The Hackett Group, 2025

74%

faster executive insights than peer
finance organisations

— The Hackett Group, 2025

Why This Matters

**Every day removed from close is a day returned to
analysis and decision support.**

— based on APQC benchmarking guidance

The SAP Closing Arsenal

The SAP Closing Arsenal

CORE ERP

SAP S/4HANA

Close work eliminated at the source — not just tracked

Event-Based Production Accounting

WIP, overhead and variances post as they occur

Universal Allocation

Cycle templates as scheduled jobs — test run, then live

Group Reporting Preparation Ledger

Group fields derived into ACDOCA at posting

Close Job Scheduling Apps

Run Allocations · Allocation Result · ICMR

ORCHESTRATION

SAP Advanced Financial Closing

Plan · orchestrate · monitor · analyse the close across entities and systems

WORKFLOW

SAP Build Process Automation

Low-code workflows, approvals and API actions

SAP BUSINESS AI

AI-Assisted Error Resolution (AFC)

root cause of close errors · Beta

AI-Assisted Error Resolution — Product Costing

3F0 posting errors explained by Joule · CE2602

SAP Cash Application

bank items to open receivables

AI-Assisted Payment Exception Analysis

AP payment-proposal exceptions

Fixed Asset Key Figure Explanation

depreciation calculations in plain language

Cash Management Agent

position, transfers, bank reconciliation · Beta

Entity Close: Traditional ERP vs. S/4HANA with Advanced Financial Closing

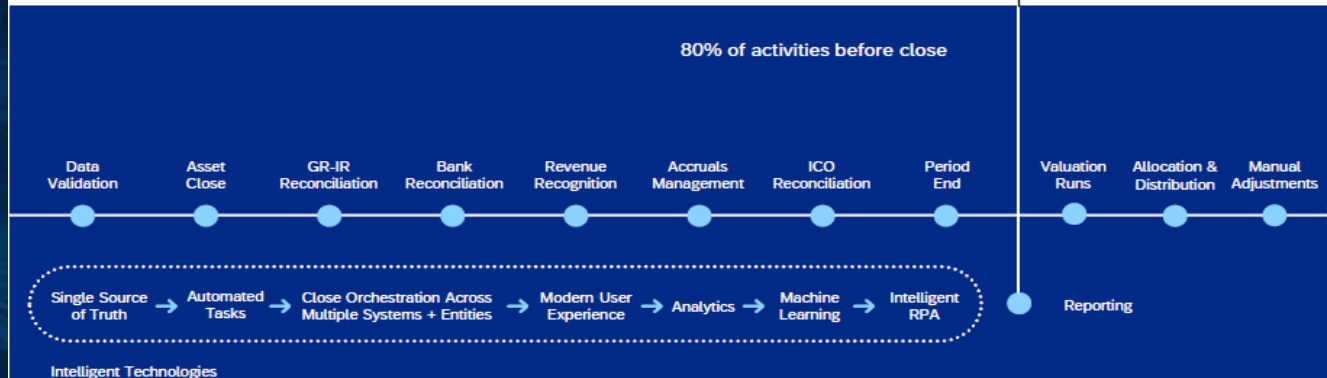
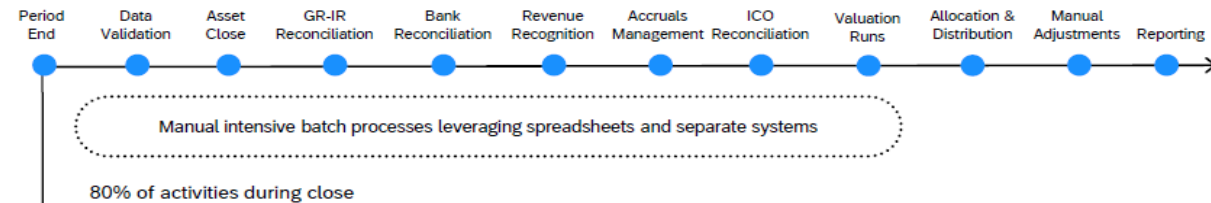
Entity Close with SAP Advanced Financial Closing and SAP S/4HANA Cloud

The Perfect Technology to Automate and Shorten the Financial Close

Traditional ERP

Batch Process Oriented

Closing activities do not begin until period end. Monthly closing done for multiple operative entities leads to significant transaction volume at month end and time-intensive posting cycles.



SAP S/4HANA Cloud & SAP Advanced Financial Closing

Provide Better Business Value

Automate and reduce the legal entity close cycle to achieve speed, quality, and efficiency by running a highly automated, comprehensive close for group entities with increased governance and compliance by standardizing best closing practices.

SAP's Solution for Financial Close

SAP's Solution for Financial Close



Define a global game plan for the entity close; serialize for multiple organizational units and closing cycles.



Automate closing tasks with job templates and start per calendar/preceding task status, automatically updating status and documentation.



Accelerate task execution with eased management of dependencies, collaboration workflows for manual tasks, notifications, and escalations.



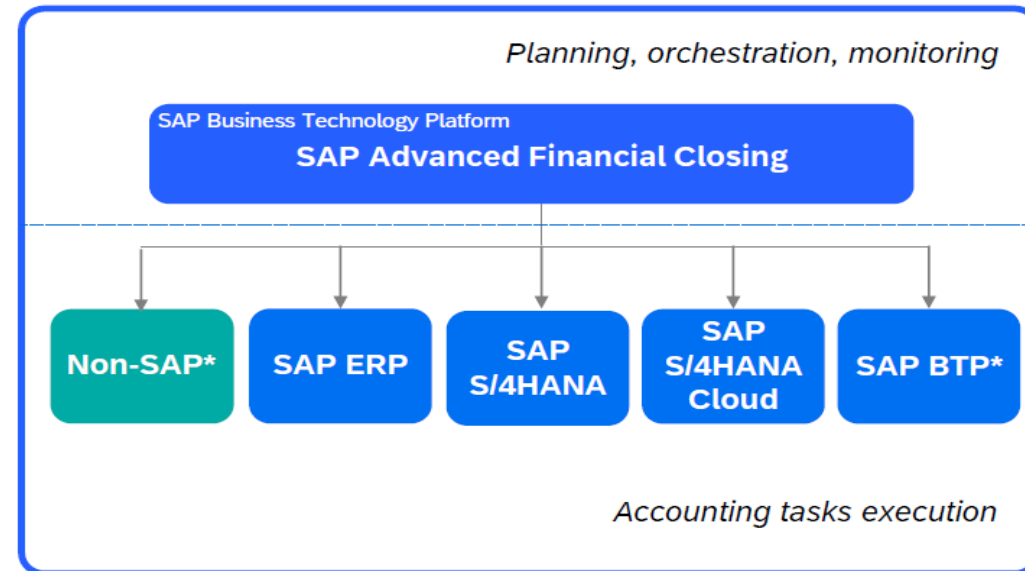
Audit trail, logging, documentation increasing compliance of the financial closing.



Comprehensive analytics for insight into the closing status of subsidiaries and headquarters.



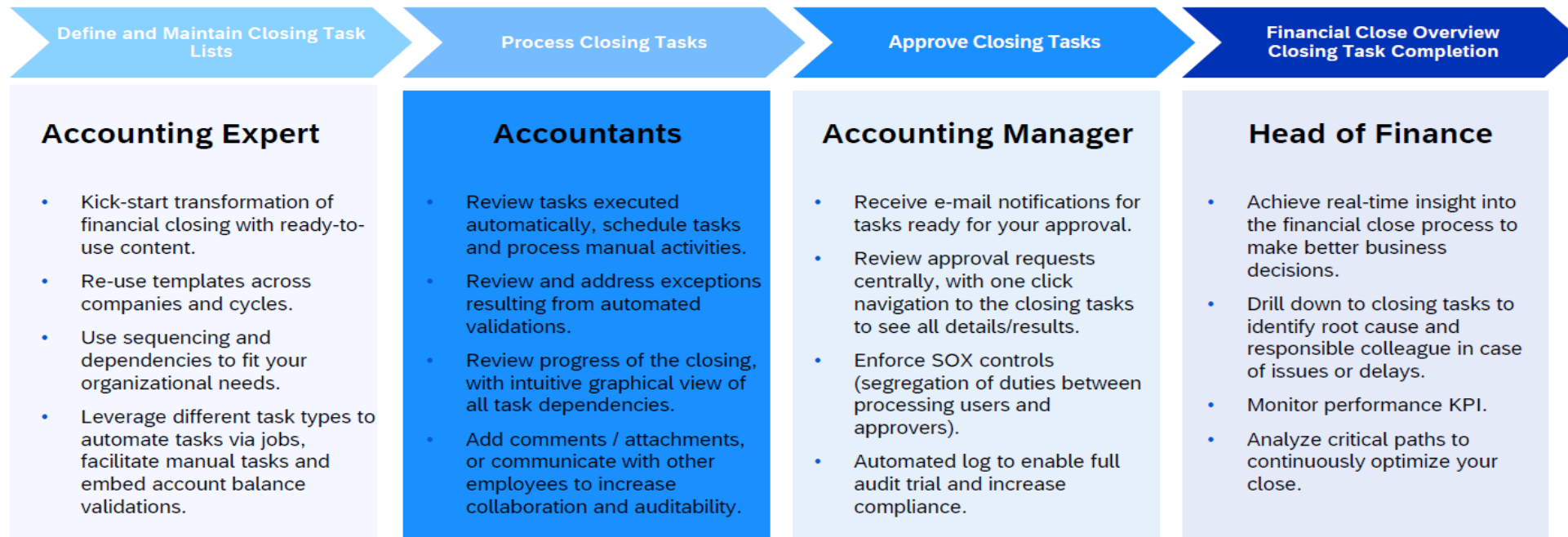
Analyze critical paths to continuously optimize your close.



Advanced Financial Closing Across the Whole Team

SAP Advanced Financial Closing

Manage and Optimize the Financial Closing Across Your Team



Automate financial closing, from planning to orchestration and monitoring

Targeted Transformation: Area-by-Area SAP Optimization

From Heat Map to Remedy

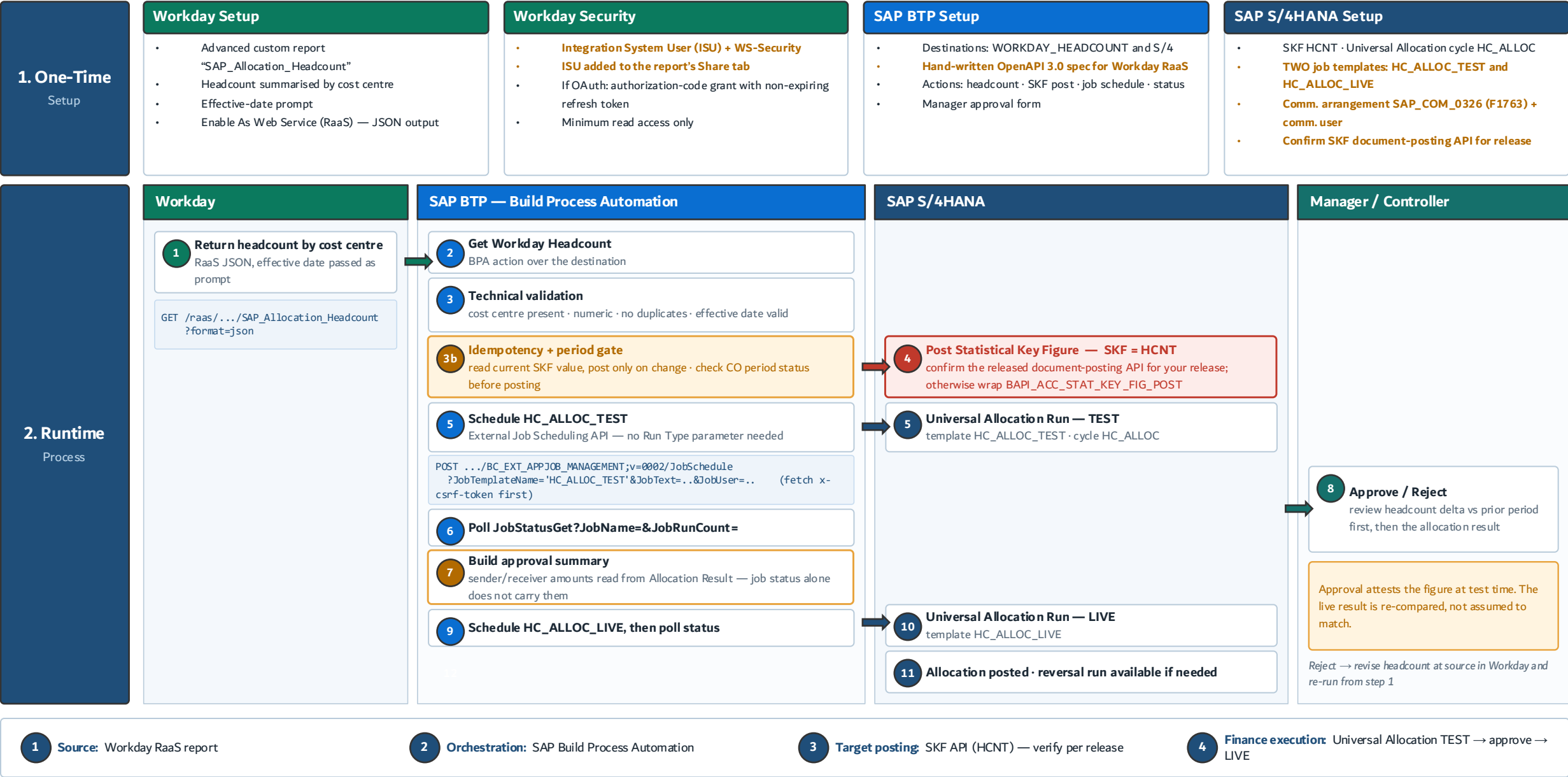
HEAT MAP ITEM	WHAT STOPPED THE CLOSE	CORE ERP REMEDY	SAP BUSINESS AI ASSIST
 Cash & Trade Receivables	Unapplied cash, unmatched bank items	→ Reprocess Bank Statement Items · Manage Payment Advices	SAP Cash Application · Payment Advice Extraction · Cash Management Agent
 Inventory & COGS	WIP, variances, Material Ledger close	→ Event-Based Production Cost Posting (3F0)	AI-assisted error resolution — Product Costing (CE2602)
 Operating Expenses	Manual distribution and assessment cycles	→ Universal Allocation · Manage Allocations · Run Allocations	AI-assisted allocation run results (Joule) · Reclassification of G/L Entries (5AK)
 Prepaid Expenses & Accruals	Spreadsheet accrual calculation and release	→ Purchase Order Accruals (2VB) on the Accrual Engine	ML for Accruals Management (3NF) — review step · Accounting Accruals Agent
 PPE	Depreciation errors, incomplete AuC settlement	→ New Asset Accounting on the Universal Journal — AFAB posts pre-calculated values	AI-assisted explanation of fixed asset key figures

Use Case – SAP BTP

Business Process Automation

Test Case 1 — Headcount-Driven Universal Allocation on SAP BTP

BTP orchestrates the process; SAP S/4HANA executes and posts Universal Allocation. Test run is approved, then the live run is re-compared against it.



Five Takeaways

- Evaluate the close at a high level first, then attack one area at a time — **the heat map tells you where the value is.**
- Inventory and COGS run hottest: Material Ledger, WIP, variance and settlement account for most of the pain in a manufacturing close.
- Most of the answer is standard SAP, not a custom build — Universal Allocation, Intelligent Accrual Management and Intelligent GR/IR sit in the core; AFC and Cash Application are separate SAP products with their own cost.
- Event-based production accounting moves work out of month-end rather than making the month-end batch run faster.
- Every day removed from the close is a day returned to analysis and decision support.

Resources

- SAP Advanced Financial Closing — sap.com/products/financial-management/advanced-financial-closing.html
- SAP Build Process Automation — sap.com/products/technology-platform/process-automation.html
- AFC and Build Process Automation integration — SAP Help Portal, Advanced Financial Closing user guide
- Pre-delivered AFC automation content for SAP ECC — SAP Community blog
- AFC latest innovations, including external-system integration — SAP Community blog
- Benchmarks cited: KPMG; PwC Finance Benchmarking; The Hackett Group (2025); APQC; BlackLine (2024)

Questions & Answers

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